

Curriculum Vitae - Peter Engholm

Personal details:

Name:	Peter Engholm	Date of birth:	October 7, 1972
Address:	Fjärdingslöv 67	Marital status:	Married
Postal address:	S-231 91 Trelleborg	Phone:	+46 410-445 67
E-mail:	peter_engholm@dell.com	Mobile:	+46 707-31 15 15

Education:

MONASH UNIVERSITY, MELBOURNE, AUSTRALIA

2001	Honours degree of Bachelor of Commerce	First Class Honours (HI) in management (awarded "Top graduating student" for Honours class of 2001). Honours thesis about E-learning handed in 2001.
1997-2000	Bachelor of Commerce	Main subjects: Management, business economics, marketing, statistics
1997-2000	Bachelor of Arts	Main subjects: European studies, philosophy

SÖDERSLÄTTSGYMNASIET, TRELLEBORG, SWEDEN

1988-1991	Naturvetenskaplig linje (social sciences)	High school in the field of social sciences.
-----------	---	--

Employment history:

DELL A/S

Nov 2005-	Sales representative, account manager	Account manager, selling IT equipment and solutions to small and medium-sized Swedish businesses with responsibility of an annual budget of up to 3 million USD. Primary contact for Dell customers. Solution selling focus with large emphasis on storage and server sales.
-----------	---------------------------------------	--

X-KONSULT & AGENTUR

May 2005- Dec 2006	IT consultant, own firm	Own firm with a focus on offering local consulting services to private persons and small companies, and working as a sales agent for a leading internet sales portal, IT Online. Services included PC support, IT sales, website production, production of marketing materials, etc.
-----------------------	-------------------------	--

EUROGATE AB, SVEDALA, SWEDEN

Mar 2002- Sept 2004	Sales representative, marketing assistant, project leader	Sales representative for an IT company focusing on developing mobile solutions and Internet applications for the business market. I actively and independently worked with new and existing customer accounts. Sole responsibility for marketing and layout activities and strategies, such as direct marketing, e-mail marketing, newsletters, product sheets, Powerpoint presentations and customer demonstrations. Experience in InDesign, Photoshop, PageMaker, HTML and Excel. Project leader for the development and marketing of an Internet portal.
------------------------	---	---

GAPBUSTER ASIA LTD, MELBOURNE, AUSTRALIA

2000	Call center operator, team leader	Part time work as call center operator and team leader for a customer service evaluation company. Organising and assigning work tasks. Key skills developed: service mindness, coordination, and flexibility.
------	-----------------------------------	---

CC-EFFEKT AB – DATABUTIKEN, TRELLEBORG, SWEDEN

Oct 1991- Jan 1997	IT- and CAD consultant, computer store manager	Full time work as a CAD/CAM- and PC consultant for major Swedish companies. I managed to build strong key accounts at among others Securitas and Trelleborg AB. Responsible for starting up and managing a computer store in central Trelleborg. During these years the company grew from two to nine employees and was the largest computer store in town with an annual turnover of 1 million USD in 1997.
-----------------------	--	--

Activities and experiences:

HOWITT HALL SOCIETY, HALLS OF RESIDENCE

1998-1999	Senior Resident, website administrator	Senior Resident in a university student accommodation society. Shared responsibility for 200 residents. Position demanded strong organisational and social skills. Created and maintained the society's web page.
-----------	--	---

BOOK LAYOUT AND PRODUCTION

1996-1998	Book production, desktop publishing	Produced and published a book for Agneta Ulfsäter-Troell – an established Swedish author. Wrote, produced and published own lyrics book.
-----------	-------------------------------------	--

ROTARACT

1996-1997	Founder and president	Initiated a local Rotaract club, sponsored by Trelleborg Rotary Club, Sweden. The first elected president of the club.
-----------	-----------------------	--

SWEDISH MISSIONARY CHURCH

1992-1997	Member of the Board of Directors	Elected member of the district board of a Swedish scout- and youth organisation (similar to YMCA/YWCA). The district has around 6,000 members. Planned events and participated in administrative tasks.
1985-1997 2001-	President and member of Board of Directors, youth leader	Voluntary work as a scout- and youth leader in SMU Höllviken since 1985. President and member of the Board of Directors for the local group including 150 youths and leaders.

Additional information:

Languages:	Swedish (mother tongue), English (avancerad), German (basic knowledge)
Computer skills:	Advanced software skills: (MS Office, Pagemaker, Photoshop, Windows, HTML, etc.) Good technical skills: (computer assembling, installation and configuration, support)
Driving licenses:	Swedish A and B license (car and motorcycle – have own car).
Hobbies:	Golf, volleyball, skiing, geneology, movies, travelling (been to 40+ countries)
Key skills & characteristics:	Flexibility, organisation, adaptation, fast-learner, dedication, perfection, open-mindedness, analytical skills, people skills, creative skills
Achievements:	2002: "Top Graduating Student" for my First Class Honours degree at Monash University. 2001: "Sir John Monash Award of Excellence" for my studies at Monash University. 2001: "Helen M. Schutt's scholarship" for my Honours studies at Monash University. 1998: Invited member of the "Golden Key Society for Scholarly Achievement"

References are available upon request.